

RONIVALTM
vacations

Simplifying Vacation Rentals, Maximizing Returns
With a Team You Can Trust

WHAT WE OFFER

- Creation of Listings
- Dynamic pricing,
- Revenue optimization,
- Marketing,
- Concierge services,
- Tax compliance



Cabo is one of the strongest second-home markets in Mexico, and for those owners interested in having an extra income while being able to use their property, our proven rental **program maximizes return while protecting your property.**

Our vacation rental program focus helping owners understand how their property compares to the competition and then apply **tailored strategies to outperform the market.** From pricing and reservations to guest services and property care, our dedicated staff takes care of every detail. Owners enjoy a truly **worry-free** program, with peace of mind that their property is protected, well-maintained, and **consistently generating income**

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SERVICES



Property Care

Weekly inspections & trusted providers keep your villa in perfect condition.



Effective Marketing

Visibility across different channels including, Airbnb VRBO, Marriott Homes & Villas, and more.



Listing Optimization

To attract more reservations and have more visibility.



Revenue Optimization

Dynamic pricing & strategies to maximize income.



Market Data and Analytics

Up to date information so your property is always one-step-ahead.



Concierge & Guest Services

Guest Communication and 24/7 support plus curated luxury experiences. Villas, and more.

SERVICES



Digital Guidebooks

Interactive property guides to elevate the guest experience and reduce questions.



Transparency

Owner portal, real-time reporting & monthly statements



Payment Collection

Manage all guest payments, ensuring accurate reporting



Liability Insurance

With worldwide coverage to provide you peace of mind.



Damage Protection

Your property is protected for guest damage coverage.



Tax Compliance

We manage all tax filings (VAT/hospitality) and compliance, providing tax certificates.



WE ADAPT TO YOUR NEEDS, AND
YOUR LEVEL OF INVOLVEMENT

Service	Full-Service Rental + Property Management	Rented by Owner + Property Management	Marketing and Non Exclusive Rentals	Concierge Services
Collect payments	✓	✗	✗	✗
Guest screening, IDs & rental agreements	✓	✗	✓	✗
Concierge Services & Guest Communication	✓	✓	✓	✓
Marketing Material (photos, videos, virtual tours)	✓	Extra Fee	✓	Extra Fee
Create listings under Ronival's host account	✓	✗	✗	✗
Channel Management & Multi-Platform Distribution	✓	✗	Website Only	✗
Welcome amenity included for high end villas	✓	Extra Fee	✗	✗
Liability insurance available	Extra Fee with Preferred Rate	Extra Fee	✗	✗
Guest damage protection coverage	✓	✗	✓	✗

Service	Full-Service Rental + Property Management	Rented by Owner + Property Management	Marketing and Non Exclusive Rentals	Concierge Services
Follow-up and resolution for guest issues	✓	✗	✗	✗
Tax strategy to comply with regulations	✓	✗	✗	✗
Owner is hands-off	✓	✗	✗	✗
Manage all bookings & payments directly	✓	✗	✓	✗
Property upkeep & maintenance	✓	✓	✗	✗
Promote property on Ronival website, newsletters, and database	✓	✗	✓	✗
Dynamic Pricing and Price Strategy	✓	✗	✗	✗
Digital Guidebook with information about the property	✓	Extra Fee	✗	✗

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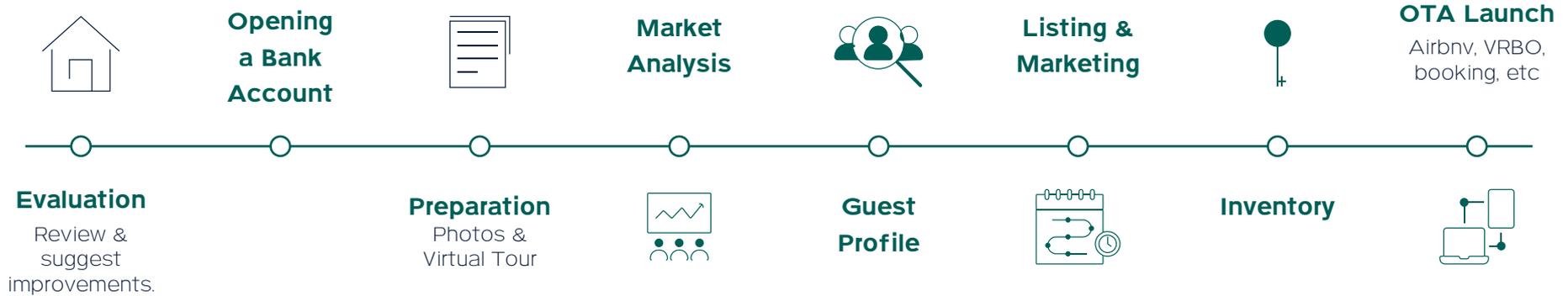


ADDED VALUE BY RONIVAL

1. Ronival Tax Strategy – 25% withholding on net revenue after deducting some expenses, we handle filings & issue a tax certificate you can credit in the US/Canada.
2. Liability insurance - Special fee for owners with international coverage of 1.5 million dollars.
3. Damage protection for guests- Coverage of up to 3000 USD for guest damages
4. Partnership with Homes and Villas by Marriott
5. Technology - PMS system, Digital Guidebook
6. Reviews & Quality

Income generated in Mexico is always taxable, regardless of where payments are received. Ronival's strategy ensures compliance while protecting your earnings

ONBOARDING TIMELINE



A tropical resort scene at sunset. In the foreground, there is an infinity pool that blends into the ocean. Several lounge chairs with towels are arranged on a stone patio under a large umbrella. The background features palm trees, a thatched-roof building, and a view of the ocean under a golden sky.

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OWNER
REQUIREMENTS

OWNER REQUIREMENTS

(For full-service programs or owner-managed rentals)



**Signature of the contract
with GQ is required**



**Meet quality
standards.**



**Mexican bank
account.**



**Follow community/HOA
rules.**



**Guest liability
insurance mandatory.**

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OTHER SERVICES



Ronival's property management is the core of our vacation rental program. We proactively maintain your investment, from routine inspections and preventive maintenance to handling any issue that arises. Our dedicated team ensures your property consistently meets the high standards of a 5-star hotel, guaranteeing a superior guest experience and maximum return for you.



Our projects team can help you plan and execute property improvements, room minor upgrades to full renovations, to maximize your rental potential. Whether it's adding a new jacuzzi, making your unit more appealing, or buying all the necessary items to start renting, we ensure your projects are completed on time, within budget, and to a high standard.



Ronival Real Estate simplifies the process, offering expert guidance whether you're looking for a profitable investment or ready to sell your rental property as a running business. We're your trusted partner for success in Cabo's dynamic vacation home market.



AWARDS

PROUD WINNER OF THE AIRBNB HOST AWARD 2025

We are honored to have received the Airbnb Host Award 2025 for Quality in the LATAM region, within the 50–150 properties category. This recognition celebrates our team's dedication to maintaining the highest standards of hospitality, guest satisfaction, and property care.

At Ronival Vacations, quality is not just a goal—it's our standard. From the meticulous preparation of each home to our 24/7 guest support, every detail reflects our commitment to excellence.

What this means for our owners:

- Stronger brand trust and higher booking conversion
- Continuous focus on 5-star guest experiences
- Recognition as one of the top professional management teams in Latin America



MANAGED AREAS

We currently manage around 100
properties in:





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OUR PARTNERSHIPS



FREQUENTLY ASKED QUESTIONS

1. How do you maximize my property's visibility and bookings?

Our in-house marketing team promotes your property through professional photography, video tours, social media campaigns, and targeted newsletters.

2. What happens if a guest damages my property?

After every checkout, our team inspects the property. If we identify any damage caused by guests, we charge them for the repair or replacement. If the guest refuses responsibility, our insurance coverage applies to eligible cases.

3. Continue Renting While Listed for Sale?

Your property can remain active in our rental program during the sales process. This ensures you continue earning income while your real estate agent markets the property. Our team coordinates showing schedules with your listing agent to minimize disruptions to guest stays.

FREQUENTLY ASKED QUESTIONS

4. Can I use my property whenever I want?

Absolutely. You have full control over your property's calendar. Simply block off the dates you wish to use it for personal stays, and we'll manage the rest of the year to generate income. Our system ensures maximum flexibility while optimizing bookings when your home is available.

5. Can you guarantee a certain income from my property?

No, we cannot guarantee a fixed income. While we provide detailed rental projections based on market data, seasonality, and comparable properties, actual results depend on many variables such as demand, competition, property condition, and owner usage. Our goal is to maximize your revenue potential through dynamic pricing and professional marketing, but income will always vary depending on market conditions.



RONIVAL TEAM

Someone you can Trust to manage every detail of your investment.



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